

ARSENE WENGER

What is he good for?

Quel est-il bon? ¿Qué es lo bueno? Was ist er gut? O que é bom para ele? Što je on dobar za? 彼は何のために良いです?

Co je to dobré? Hvad er han god til? מה הוא טוב? Mis ta on hea? Mikä hän on hyvä?

ما هو انه مناسب ل؟

Je, ni nzuri kwa ajili ya yeye? Che cosa è bene per lui? 그는 무엇을 위해 좋은인가? Kas viņš ir labs? Ką jis reiškia? Wat is hij goed voor? Co to jest, że jest dobra? Какой же он хорош?

An objective assessment of achievement set against resources

BACKGROUND - By Nick Harris

This paper was commissioned by the Arsenal Supporters' Trust but beyond setting a remit of examining Arsene Wenger's reign from an economic point of view, the AST had no input, no editorial veto - and no influence on the conclusions.

It was when I was living in Japan in the mid 1990s that I first became acquainted with the work of Arsene Wenger, who was hired by Nagoya Grampus Eight in early 1995 after being sacked by Monaco at the end of 1994.

Wenger quickly acquired a reputation as a cerebral coach and was described locally as Wengersensei - 'sensei' being the Japanese word for teacher but also more widely a term of respect for any educator in the widest sense.

I wasn't familiar with his work at Monaco in detail and when he was hired at Arsenal in 1996, I was sent by *The Independent*, for whom I was then doing some freelance sports work, alongside my Japanese newspaper day job, to be among the many asking: Arsene Who?

I should point out at this stage that I am not an Arsenal fan; I am a lifelong supporter of Arsenal's feeder club, also known as Southampton. But like many football supporters who relish the beautiful part of the beautiful game, it is hard not to appreciate what Wenger has done for Arsenal, and indeed for English football.

The theme of foreign imports and what they've brought to the English game - all imports, so managers and owners as well as players - has been an interest for some time. I wrote a book about the subject in 2003, 'England, Their England' (ETE) - which tells the story of foreign players since the Football League started in 1888. This was updated and re-released in 2006 as 'The Foreign Revolution' (TFR). (This is not a plug to make me rich, both books are out of print, and available second-hand via Amazon from 1p each!).

Naturally Arsenal and Arsene Wenger feature in both ETE and TRF, but the extent of Arsenal's historical influence in the foreigner story is perhaps not widely known. There was, for example, a ban on foreign professional players in England between 1931 and 1978 - and it was Arsenal and their dastardly attempt to be continental and to embrace foreign talent that led to this ban.

In 1930, Arsenal's manager Herbert Chapman agreed to sign an Austrian international goalkeeper, Rudy Hiden, from Vienna. A fee was agreed between the clubs, and a possible extension to an initial short-term contract was discussed. Arsenal even went as far as finding Hiden a supplementary job as a chef. But he was refused entry to Britain because the Ministry of Labour said that allowing such people entry into the country would restrict job opportunities for British workers.

Charles Sutcliffe, a senior Football League official and columnist with the *Topical Times* newspaper wrote: 'I feel the idea of bringing foreigners to play in league football is repulsive to the clubs, offensive to British players and a terrible confession of weakness in the management of a club.'

The FA made it clear to the Ministry of Labour they were against aliens, and therefore supported the Ministry's anti-alien stance. But Arsenal, thwarted in their attempt to sign Hiden, went ahead and signed a Dutch goalkeeper instead, Gerrit 'Gerry' Keizer. He'd come to England to learn English. Arsenal circumvented the anti-foreigner diktat by ripping up the professional contract Keizer had been offered and persuading him to play as an amateur without pay.

This stirred the debate to such an extent that the following summer, in June 1931, the FA introduced a two-year residency qualification for non-British subjects to play football in England for money. In other words, you had to live in Britain for two years for non-footballing reasons before being allowed to play for money.

It was an effective ban on foreign professionals. And that's the way it stayed until 1978, when a change in European legislation forced Britain to allow foreign players in again, as professionals. Clubs across the English game then started to hire star overseas players, notably Ossie Ardiles and Ricky Villa from Argentina, and Arnold Muhren and Frans Thijssen from the Netherlands, and dozens of others.

Yet the English game remained for quite a while predominantly English - or at least British. As recently as 25 years ago, in the 1988-89 season, Arsenal did not use a single foreign player the entire season (foreign defined for this purpose as being from outside of Britain and Ireland). They were the last title winners in England not to use a single foreign player.

Wenger and Arsenal have been part of landscape transformed dramatically since the mid 1990s as the story of the global Premier League has unfolded, a story I have followed closely. I became a staff sports writer at *The Independent* in 1998, just after Wenger's first Double at Arsenal, and stayed there until 2010, then moving to the *Mail on Sunday* as an investigative sports writer.

Preceding that move, and wanting to establish a platform for other work for whoever wanted to contribute, *Sportingintelligence*.com was born. The ethos behind it was to explore subjects in greater depth - and look at ideas that were not of mainstream interest for various reasons, whether in football finance, long-form journalism, statistical analysis, or investigative work.

The name *Sporting Intelligence* comes from the sports section of Victorian newspapers. They weren't known as the sports pages. They're weren't pages. They were mostly a few columns of cricket and racing news, known as Sporting Intelligence. That was one reason for the website name; a more pragmatic was that *Sportingintelligence* was available as a website domain when multiple other variations including sport or football were not.

One subject covered regularly on the site is the relationship between sport and money, particularly the relationship between money and success. A 'launch project' when establishing the site was the compilation of a global sports salary report, trying to compare average first-team wages at diverse sports across the world on as much of a like-for-like basis as possible, and comparing with success.

This included Premier League football clubs, MLB baseball clubs, NBA basketball teams, IPL cricket sides, NFL football, NHL ice hockey, NPB Nippon Professional baseball, Serie A football, SPL football and MLS football. That first report came out in 2010. The 2011 version added the Bundesliga, Aussie Rules football, CFL Canadian gridiron and La Liga. Contemporary links to details from the reports of 2010, 2011, 2012 and 2013 are here:

 $\underline{http://www.sportingintelligence.com/2010/03/28/yankees-on-top-in-global-pay-review-premier-league-in-the-shade-280301/28/yankees-on-top-in-global-pay-review-premier-league-in-the-shade-280301/28/yankees-on-top-in-global-pay-review-premier-league-in-the-shade-280301/28/yankees-on-top-in-global-pay-review-premier-league-in-the-shade-280301/28/yankees-on-top-in-global-pay-review-premier-league-in-the-shade-280301/28/yankees-on-top-in-global-pay-review-premier-league-in-the-shade-280301/28/yankees-on-top-in-global-pay-review-premier-league-in-the-shade-280301/28/yankees-on-top-in-global-pay-review-premier-league-in-the-shade-280301/28/yankees-on-top-in-global-pay-review-premier-league-in-the-shade-280301/28/yankees-on-top-in-global-pay-review-premier-league-in-the-shade-280301/28/yankees-on-top-in-global-pay-review-premier-league-in-the-shade-280301/28/yankees-on-top-in-global-pay-review-premier-league-in-the-shade-280301/28/yankees-on-top-in-global-pay-review-premier-league-in-the-shade-280301/28/yankees-on-top-in-global-pay-review-premier-league-in-the-shade-280301/28/yankees-on-top-in-global-pay-review-premier-league-in-the-shade-pay-review-premier-league-in-the-shade-pay-review-premier-league-in-the-shade-pay-review-premier-league-in-the-shade-pay-review-premier-league-in-the-shade-pay-review-premier-league-in-the-shade-pay-review-pay-rev$

 $\frac{http://www.sportingintelligence.com/2011/04/20/revealed-barcelona-and-real-madrid-overtake-yankees-as-world \\\% E2\% 80\% 99s-best-paid-sports-teams-200401/$

 $\frac{http://www.sportingintelligence.com/2012/05/01/revealed-the-worlds-best-paid-teams-man-city-close-in-on-barca-and-real-madrid-010501/$

 $\underline{http://www.sportingintelligence.com/2013/06/11/revealed-man-city-rise-to-top-of-global-pay-charts-dodgers-soar-to-challenge-110601/$

For a number of sports various leagues, salary information is fairly accessible, right down to the last cent per individual player in the MLS. For others, notably within European football, player-by-player salaries are not available. First-team averages are calculated on a club by club basis from club accounts, guided by benchmark data from two exclusive surveys of many hundreds of footballers in 2000 and 2006, then ratified, where possible, from club sources.

More details on the methodology, the 2000 and 2006 surveys, and how they were used in a High Court case that earned a footballer £4.3m in compensation, are here: http://www.sportingintelligence.com/finance-biz/sports-salaries/

In *Sportingintelligence's* first salary report, published in 2010 but relating to the 2008-09 season for Premier League clubs, Arsenal's average first-team wage was just over £50,000 per week, or £2.6m a year, which put them No31 in the world of all the major sports teams included. The New York Yankees were top, on £4.7m a year.

In the 2011 report, for 2009-10, Arsenal were up to No22, with an average of £2.9m per year, with Barcelona on top, on £4.9m. By 2012, Arsenal were up again to No16, on £3.2m (Barca top on £5.3m). And by 2013, Arsenal had climbed another place, to No15, on £3.66m a year per first-team player, or £70,500 per week at a time when Manchester City had become the world's best paid sports team by average salary, on £100,000 per week per player (average).

The relationship between money and success differs in the very different sports - but money talks in most places.

In European football there is a very strong link between pay and performance. In American sport, particularly baseball and basketball, there is also a strong link between pay and performance in the regular season. In an NFL season where there are 32 teams yet they only 16 games per team per regular season, and where there are drafts, convoluted play-offs and much less diversity of pay between teams in the first place because of caps, results reflect the 'chaos of relative fairness'.

So what has this got to do with the Arsenal Supporters' Trust?

They wanted to know if there was some way of considering, objectively, financial events at Arsenal in the Wenger era, and so I started to look at Arsenal and the club's money, and success, to see what, if anything, I could conclude.

Arsene Wenger, what is he good for?

Arsene Wenger - what is he good for?

APART from helping to transform English domestic football culture, on and off the pitch, and delivering Arsenal fans two Doubles, an Invincibles season plus multiple domestic and European finals - what has he ever done for Arsenal?

What relationship do his achievements have to the money available to him?

And what does it tell us about Arsenal's chances of becoming a winning team again - in tangible terms, silverware?

FIRST: Consistently and with the rare exceptions of two seasons out of the 17 between 1996-97 and 2012-13, Wenger has produced teams that have either out-performed expectation on the pitch given the resources available to him off it, or at least met those expectations.

SECOND: Analysis suggests that Wenger's worst ever Arsenal season, in terms of performing less well than finances should have dictated, was in 2005-06, when as well as finishing in the top four of the Premier League (again), he also took Arsenal to the final of the Champions League.

THIRD: That season, 2005-06, was the worst ever not just because Wenger had more to spend than key rivals yet finished behind them, but because Arsenal amassed the fewest points of any Wenger season (67), finished as low as any Wenger season (fourth), and had less 'team stability' than any other season of the Wenger era.

('Team stability' considers how many Premier League starts, combined, Wenger gave to his "core" XI players in that season, whoever they were. We have looked at every season of the Wenger reign and found the 2005-06 season to be the least 'stable', with only 64% of starting places going to "core" players. This is the lowest % of the Wenger years. In the Invincibles season the comparative figure was as high as 83%, similar to the 1998-99 season when Arsenal lost the title by a point to another of the era's best-ever teams, United's Treble winners. This 'woeful' 2005-06 season for Wenger, in which Arsenal took the lead in the Champions League final before losing 2-1 to Barcelona, is compounded in statistical terms by being one in which Arsenal spent more money in the financial year - £23.75m cash - on transfers than any Wenger season bar one up to that point, and also had more ins and outs for cash than any financial year before or since).

FOURTH: That perhaps Wenger is telling the truth when he speaks, often, about wanting value in the transfer market, and wanting to buy players when they are better than he already has. Because he knows, from that 2005-06 season, and from the following season and a few others, that all business is not necessarily good business. And too **much** business can have a negative impact on the team, if selection becomes too 'unstable', which we can show, in a general sense, for Arsenal and key rivals, is a bad thing.

FIFTH: Evidently there is some issue at play hindering Arsenal in recruitment. Whether this is the loss of key ally David Dein still being felt from 2007 - a view to which I still subscribe - is debatable. There are also those who argue that for all the huge cash balances of the past half dozen years, there really has not been as much money to spend as Arsenal have sometimes made out. Again this is debatable.

THE INTENTION of this exercise is to present some key basic facts and data to digest, in order to help you make up your own mind.

Do you fall into the camp that believes there are three ages of Wenger?

- The silverware years of 1998 to 2005.
- The 'big money' barren years when Chelsea and City as well as United have bought success.
- The renaissance years, just getting underway.

Or is Arsene Wenger a busted flush?

Let's start with a financial analysis of transfer and wage spending in the 12 years from the Millennium to summer 2012, taking into account Arsenal and their key current 'rivals', who together comprise the so-called 'Sky 6' - so that's Manchester United and Manchester City, Chelsea, Liverpool, Tottenham and Arsenal.

Why those six? Because they are relevant to now in a way that say, Newcastle United and Leeds, and to a lesser extent Aston Villa and Everton and other top-four challengers are no longer relevant. They are today's 'Big Six'.

And why 2000 to 2012? Pragmatically because the things we want to look at for six teams over 12 years fit into one big graphic; but also because these years comprise the boom years of the second Double and Invincibles season, take in the 'big money' age of Abramovich and Mansour, the Arsenal 'decline' post-2005 and the emergence of the contemporary Arsenal, with its mixture of home-grown players, 'home imports' from other British clubs and growing financial power that allowed the purchase of Mesut Ozil, and quite possibly more big-money signings to come.

So what are we looking at?

- 1: Net transfer spend each season between 2000-01 and 2011-12, which means the difference between what each club spent in each of those seasons and what it received. If a club spent £10m in a year and received £10m, it had net expenditure of nothing. If it spent £20m and received £10m, it had net expenditure of £10m. If it spent £10m and received £20m, it had net income of £10m. How do we know how much each club spent? For the purpose of this exercise, we are using the official cash expenditure on transfers each financial year, according to official club accounts.
- 2: Wage expenditure. For this exercise, we are using the total wages spend by each club on all their employees each year, according to official club accounts. The biggest single expense of any football club is player wages. They account for (very, very, very roughly) about 70 per cent of all wages at a club, although this varies. So if a club's total wage bill is £100m, then you might reasonably expect around £70m, give or take a few million, to be spent on player wages, as opposed to on managers, coaches, executives, cleaning staff, ticket office personnel, marketing people, stewards and all the rest combined.
- 3: This first graphic which contains 306 separate pieces of information also tells us where each club ranked in wage bill each season (1st, 2nd, 3rd etc) and where they finished in the league each season.

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Arsenal 5 2 2 3 3 3 4 Arsenal 2 1 2 1 2 4 4 3 4 Tottenham -2.1 -6.9 -6.8 -15.1 -17.3 -3.1 -25.6 -11.2 -21.4 Tottenham 25.1 36.6 38.0 34.6 33.1 40.7 43.8 53.3 62.6 Tottenham 9 6 7 8 8 6 7 9 10 Tottenham 12 9 10 14 9 5 5 11 8			61.5	9.09	6.69	0.99	83.0	89.7	101.3	104.0	110.7	124.4	143.4	1,055.1	1,112.5
Arsenal 2 1 2 4 4 3 4 Tottenham -2.1 -6.9 -6.8 -15.1 -17.3 -3.1 -25.6 -11.2 -21.4 Tottenham 25.1 36.6 38.0 34.6 33.1 40.7 43.8 53.3 62.6 Tottenham 9 6 7 8 8 6 7 9 10 Tottenham 12 9 10 14 9 5 5 11 8			2	2	3	3	3	3	3	4	2	2	4		
Tottenham -2.1 -6.9 -6.8 -15.1 -17.3 -3.1 -25.6 -11.2 -21.4 Tottenham 25.1 36.6 38.0 34.6 33.1 40.7 43.8 53.3 62.6 Tottenham 9 6 7 8 8 6 7 9 10 Tottenham 12 9 10 14 9 5 5 11 8			-	2	-	2	4	4	က	4	3	4	3		
Tottenham -2.1 -6.9 -6.8 -15.1 -17.3 -3.1 -25.6 -11.2 -21.4 Tottenham 25.1 36.6 38.0 34.6 33.1 40.7 43.8 53.3 62.6 Tottenham 9 6 7 8 8 6 7 9 10 Tottenham 12 9 10 14 9 5 5 11 8		am													
Tottenham 25.1 36.6 38.0 34.6 33.1 40.7 43.8 53.3 62.6 Tottenham 9 6 7 8 8 6 7 9 10 Tottenham 12 9 10 14 9 5 5 11 8			6.9-	-6.8	-15.1	-17.3	-3.1	-25.6	-11.2	-21.4	-27.5	-26.3	6.4	157.0	Total £m
Tottenham 9 6 7 8 8 6 7 9 10 Tottenham 12 9 10 14 9 5 5 11 8			36.6	38.0	34.6	33.1	40.7	43.8	53.3	62.6	67.2	91.3	93.5	619.8	776.8
. Tottenham 12 9 10 14 9 5 5 11 8			9	7	80	80	9	7	6	10	7	9	9		
			6	10	14	6	2	2	11	00	4	5	4	7	
Not tr. £ (m) is net transfer activity as disclosed in annual cash flow statement of each club's accounts. Wages	NOTES		(m) is net tra	ansfer activ	rity as disc	losed in a	unnual cas	sh flow sta	tement of	each club's	accounts	. Wades =	total club b	= total club bill per accounts	ounts

We are interested in wage expenditure particularly because of the strong link between wages and performance in the Premier League.

This is a well established relationship as anyone who has read 'Soccernomics' will be aware. Over a period of time, clubs spending more on wages will, generally, do better in the Premier League than clubs spending less.

Sportingintelligence also contributed to a study in association with the Wall Street Journal, in 2010, that found the relationship between wages and success to be around 85% - ie: wage spending is 85 per cent responsible for finishing position. In the NFL, the same study showed it was 14%. http://online.wsj.com/news/articles/SB10001424052748704407804575425523276093124

Anyone interested in a more detailed look at wages and success in the Premier League, or with insomnia, can see further articles on the same subject here: http://www.sportingintelligence.com/2012/05/14/its-the-economy-stupid-how-wages-aid-success-in-the-premier-league-140502/

... and here, in an article that focused on an exception that proved the rule, QPR last season: http://www.sportingintelligence.com/2012/12/11/qprs-relegation-battle-is-the-latest-predictable-case-of-the-economics-of-failure-111201/

To massively simplify the theory, it goes as follows: when you spend loads of money on wages, it's because you're getting great players, who will do better than less good players on less money. It is very much an 'all other things being equal' theory.

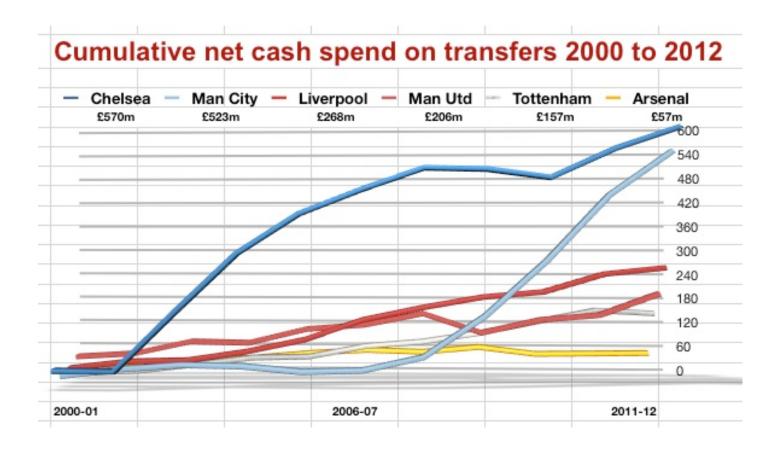
So that first graphic (last page) shows: transfers, wages, wage rank and performance over 12 years for six teams. Elsewhere in this document, you can see most of the individual permanent transfer deals by Arsenal in the period; loans not included.

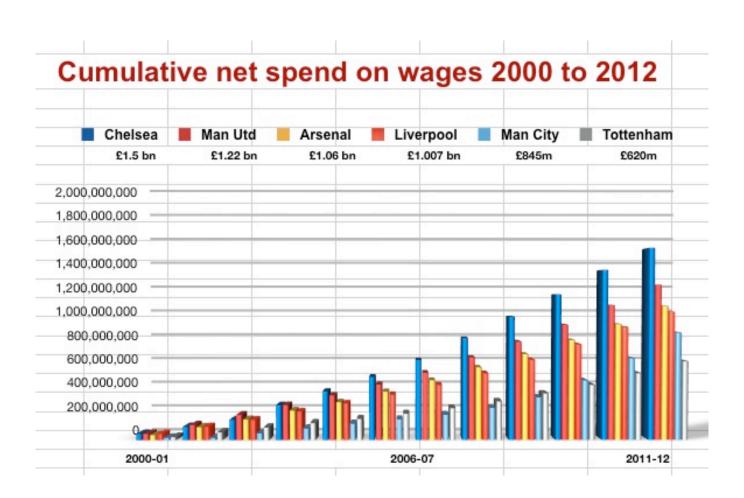
The big six against each other

THE graphic ranks the six in order of their total net spending on transfers plus wages combined over the 12 years in question.

Chelsea spent most, with £2.078 billion, then Man Utd on £1.43bn, then City with £1.4bn, then Liverpool with £1.3bn then Arsenal with £1.1bn and Spurs on £777 million.

The year-by-year spending on transfers and wages is self-evident and these next two graphics, on the next page, depict that spending visually. Arsenal's net transfer spending is 1/10th of Chelsea's, or £57m v £570m.





So how do the 'Big 6' compare when measuring resources versus achievement?

In the 12 years in question:

Chelsea did not do better than their resources in any year, under-performing against their wage bill eight times and doing only as well as expected four times.

United did better seven times, worse three times and as well as expected twice.

City have performed better once: when finishing ninth in 2002-03 when wages said they should have finished 10th. They have otherwise under-performed apart from the title-winning season when they did as well as expected.

Liverpool have done better than expected four times in the period, worse four times and as expected four times.

ARSENAL out-performed their wage spending seven times, did as well as expected three times, and under-performed in 2005-06 and 2006-07. We'll come back to that - but it's better than any rival.

Tottenham have done better than their wage bill six times - and worse six times, in the period under review.

This presentation comes with a season by season Arsenal breakdown of income, spending, performance and financial background (below), and also comes with a spreadsheet for those of you who want to play with numbers.

That record shows Wenger:

- 1: Took Arsenal to third place, second but for goal difference, in his first (incomplete) season.
- 2: Did the Double in 1998.
- 3: PL Runners-up by a point in 1999.
- 4: PL Runners-up in 2000, when also runners-up in Uefa Cup
- 5: PL Runners-up in 2001, and FA Cup final
- 6: Double in 2002
- 7: PL runners-up in 2003 and FA Cup winners
- 8: Invincible PL winners in 2003-04 and two Cup semi-finals
- 9: PL runners-up and FA Cup winners in 2005

Vieira left in summer 2005, Arsenal moved to the Emirates in 2006 and David Dein left in 2007 in the wake of Stan Kroenke, who he introduced to the club, arriving as an shareholder.

The post-2005 'down' period:

4th in **2006** and Champions League finalists; 4th in **2007** and LC finalists; 3rd in **2008**; 4th in **2009**; 3rd in **2010**; 4th in **2011**, LC r-up and R16 loss to eventual CL winners Barca; 3rd in **2012**; 4th in **2013** and CL loss to eventual winners Bayern.

Before we look at why Wenger may have been influenced not to spend a lot of money after 2006, because of what happened in 2005-06, let's look in more detail at transfer spending, reports versus reality. Graphic next page, explanation afterwards.

racellar arangological and respect to accommensed forms				0	5	2		000			-	
												Reported AFC income from player sales each year, 1998-2012
	*	:	*	:		:	:	*	:	:	:	
Season	Reported	Actual	Reported	Actual	Reported	Actual	Amort.	lmp.	Profit	Loan	Player	
(& financial year)	spent	spent	receipts	receipts	net spend	net spend			player sales	fees	trading	0/ V
	£m	£m	£m	Em.	£m	Em	£m	£m	£m	£m	£m	09
1996-97	0.9	9.6	0.9	5.3	0.0	4.3						20
1997-98	14.8	12.2	5.4	9.4	9.4	2.8	6.7				,	40
1998-99	15.9	8.1	1.8	2.9	14.1	5.3	7.3		2.1		-5.2	30
1999-00	22.9	19.4	31.0	11.9	-8.2	7.5	10.2		22.2		12.0	20
2000-01	27.0	34.1	32.7	33.1	-5.7	1.0	15.1		25.1		10.0	10
2001-02	26.8	19.8	4.3	16.6	22.5	3.2	17.7		2.9		-14.8	0
2002-03	9.9	50.6	2.2	3.8	6.0	16.8	18.8		1.4		-17.4	
2003-04	18.0	16.1	1.9	3.9	16.1	12.2	20.1	6.3	2.3	0.5	-23.6	Actual AFC profits from player sales each year, 1998-2012
2004-05	3.5	14.6	5.6	5.9	6.0	8.7	15.0		2.9		-12.1	
2005-06	37.4	23.8	17.4	12.0	20.1	11.8	15.4		19.2	0.1	3.9	70
2006-07	6.4	21.9	14.8	13.9	-8.4	8.0	18.8		18.5	0.5	0.2	09 1
2007-08	15.7	28.0	33.6	32.0	-17.9	4.0	21.8		26.5	0.5	5.2	9
2008-09	36.6	35.4	15.8	23.1	20.8	12.3	23.9		23.2	3.6	5.9	3 9
2009-10	10.0	29.9	41.0	45.8	-31.0	-15.9	25.0		38.1	0.5	13.6	
2010-11	13.7	28.6	8.9	27.0	6.9	1.5	21.7		6.3	0.7	-14.7	
2011-12	51.4	57.4	68.9	55.6	-17.5	1.8	36.8	5.5	65.5	5.9	26.0	22 99
2012-13	47.5	65.0	47.0	39.1	0.5	25.9	41.3	2.7	47.0	1.6	1.6	
TOTAL	360.1	444.5	336.7	341.3	23.4	103.2	315.5		302.9			
												Notes:
	*	Media repo	rts and a vai	Media reports and a variety of sources	ces							1: THE actual spend in the Wenger era to May 2013
	:	Official amo	ounts as doc	Official amounts as documented in the club's annual accounts	the club's an	nnual accoun	nts					amounts to £84.4m more than the 'reported' spend.
												The most likely reason for this difference is reports
	REPORT	ED FIGUR	ES: widely	accepted v	ria 'respec	table' med	ia reports	, detaile	REPORTED FIGURES: widely accepted via 'respectable' media reports, detailed elsewhere by deal & season	by deal	k season	do not take into account agents' fees and other costs.
	ACTUAL	SPENT: as	reported	under cash	flow spen	t on and r	eceived fr	om trans	ACTUAL SPENT: as reported under cash flow spent on and received from transfers in annual accounts	ial accou	nts	There will also be add-ons not counted in reports (i.e.
	AMORTE	SATION: a	nnual chan	AMORTISATION: annual charge as detailed in club accounts	iled in clul	b accounts						in media reports) but paid later.
	IMPAIRA	TENT: of p	layer regis	IMPAIRMENT: of player registrations, 'in certain circumstances'	in certain	circumstan	ices', e.g.	after inj	, e.g., after injury 'or permanent fallout'	anent fa	llout,	2: REPORTED receipts (media) and actual receipts are
	PROFIT (ON PLAYE.	R SALES: 1	profit on d	isposal of	player reg	strations	net of co	PROFIT ON PLAYER SALES: profit on disposal of player registrations net of costs as detailed in accounts	ed in acc	ounts	almost identical over the whole period.
	LOAN FE	ES: receive	ed by the c	LOAN FEES: received by the club for players out on loan, as detailed in the accounts	yers out or	n loan, as	detailed in	the acc	ounts			3: AS GRAPHS above show, reported receipts closely
	DY AVED	the second and the se										

TRANSFER spending is a contentious issue at Arsenal precisely because there has been so much attention on whether Wenger has been free to spend.

The graphic on the previous page contrasts reported spend by season (detailed by deal in the season pages later) with the money going in and out of the club in cash on transfers each season as documented by the accounts.

The accounts show that cash spending on transfers in the Wenger era from 1996-97 to 2012-13 inclusive was £444.5m.

That was actual cash, out, detailed season by season in the graphic. It is also £84.5m MORE than the transfer spend that most people reading 'respectable' reports will expect to have been spent. As the detailed deals show, Arsenal have *reportedly* (according to the media) spent only £360.1m in that time.

When it comes to selling players, the real amount received according to the accounts, in cash, has been £341.3m, which is very close to the reported amount of £336.7m.

The reported net spend over the period is a tiny £23.4m, while the actual net spend is £103.2m - and the difference almost certainly lies primarily in unreported parts of deals when buying players, namely agents fees, and then subsequent payments in add-ons later, not initially reported.

Why do we think this? Because of the amortisation figures: £315.5m for the Wenger era.

Amortisation is a 'book' figure that spreads the total cost of buying a player across the term of that player's contract. So that's the transfer fee plus any agent's fees, plus signing-on or other costs. If a player joins for £10m on a four-year deal, and let's add £2m more in agent fees and signing-on costs for £12m total, it will be 'amortised' through the books at £3m a year over four years. When players renegotiate their contracts to extend them, the amorisation cost is 're-set'. So if the player, after two years, signs a two-year extension, the club will have only £6m of his original fee left to amortise, also over four years (the original two remaining plus the new two), and the charge for him will reduce from £3m a year to £1.5m a year. In this way, the amortisation charges up to any one point will not wholly reflect the money spent - there will be tens of millions pounds remaining unamortised; effectively if not exactly the difference between actual cash spent and the amortisation figure.

Our second 'check' that reported figures are generally accurate comes when we compare those numbers to profits on player sales as detailed in the club accounts. The two columns 'reported receipts' and 'profit on player sales' on the graphic on the previous page, depicted in the graphs on the right-hand side, closely if not exactly mirror each other. The profit on player sales is slightly less over 17 years combined (£302.9m) than the reported receipts but this simply means that not all the receipts have been profit - just most of them. This of course demonstrates that Arsene Wenger has, over a long period of time, kept his net spending on players (fees aside) down to a minimum.

Whether or not he should have to done so, of course, is an entirely different matter.

Before we consider that question, we'll quickly have a detour to why, when everything is taken into account, that 2005-06 season was Wenger's worst.

On each of the season-by-season pages, there is a team of players started most often that season in the Premier League by Wenger.

Why the League? Because it is the bread and butter competition, the first priority, the staple of the season. Why starts? Because over the whole season it will reflect the most important players.

The teams as laid out are therefore NOT meant to suggest, always, that Wenger played that formation or those exact players in that place on the pitch, and certainly not that the 11 main players in each formation were played together in that formation every week, although in many weeks they may have been.

The layouts simply show a 'core' XI who started the most league games. The only times these 11 players were not THE 11 most used is when, for example, a key role would have gone uncovered by using that 11. In 2001-02 for example, none of Arsenal's goalkeepers reached 20 league starts, but 11 outfielders did. But David Seaman - with 17 starts (Wright making 12, Taylor 9) gets into that season's most-used XI.

The 'stability' number for each season is calculated by working out how many starts the core XI players made each season, and working out what percentage of the 'perfect' 418 (or 38 games times 11 starting places) they added up to.

The season-by-season pages show you stability number for every Arsenal season, and also the stability number for the champions each season when that wasn't Arsenal. The title winners are at around 70% in most seasons, if not all, and often a lot higher.

This next graphic, next page, illustrates contrasting Arsenal seasons, Invincible versus In Transition.

The stability in the Invincible season was 83%, and in 2005-06 it was 64%.

That equates to each of the core XI playing an average of 32 league games each (of 38) in the Invincible season, but 24 each in the 2005-06 season.

Small margins matter in elite sport, and that is some gap.

I'm sure you'll be wondering what these season's stability number is sitting at. Up to an including Saturday's thrashing of Norwich, it's at 82%.

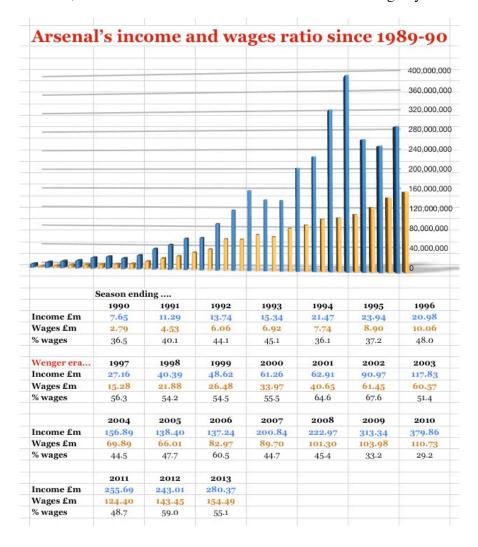
2003-04: Invir	ncible	2005-06: In tra	nsition
Player	PL starts	Player	PL starts
Lehmann	38	Lehmann	38
Henry	37	Leilliailli	30
Toure	36		
Campbell	35		
Pires	33	Gilberto, Toure	33
Cole	32		
Lauren	30	Fabregas, Henry	30
Gilberto, Vieira	29		
Ljungberg	27		
		Pires	23
		Lauren, Reyes	22
Bergkamp	21	Ljungberg	21
Main XI above, and ba	ir chart	Campbell	20
		Flamini	19
		Main XI above, and ba	
	40	Hleb	17
Parlour	16		
Edu	13		
Cygan	10		40
No other in death of		RVP	13
No others in double f	igures	Adebayor	12
		Cygan, Eboue	11
		No others in double to	
Starts by main XI:	Avg each:	Starts by main XI:	Avg each:
347	32	269	24
% all starts by main XI:		% all starts by main XI:	
83%		64%	

SO where has Wenger gone **wrong**? Arguably that 2005-06 season indicates signing too many players - and having too many players moving in and out in one season - was a bad idea. Whether this is also his own private assessment, only he will know. Of course there have been misses on transfers along with many hits, and it doesn't require a non-Arsenal fan to list some of those.

The trophy-less years have also coincided, of course, with the advent of the 'big money' from Chelsea and Man City. Abramovich's first season of ownership in 2003-04 was transitional for them but by 2004-05 and 2005-06 they had spent massive sums on new players and wages; and Manchester United in turn responded to that before Sheikh Mansour arrived at Man City in 2008 and started his own spending.

The last time Arsenal's wage spending was even as high as third in the Premier League was 2007-08, and they finished third. Since then it's been fourth or fifth and Arsenal have performed as well or better each season. Wage inflation has been enormous across the league, of course, as this shows in detail for Arsenal. Look at the wage bill in 1989-90 (£2.79m or 36.5% of income), and then look at 2012-13: £154.49m or 55.1% of income.

NOTE: 'Freaky' high income in a few seasons of stadium development, years ending 2009 and 2010 especially, from property sales income, does not reflect football income alone those years. The continuing ascent of the wage bill, from £2.79m to £154.49m, or up by more than 5,400% between 1990 and 2013, **does** reflect football inflation of the Premier League years.



As a blast from the past, a snapshot of a bygone and more transparent era, here is a more detailed breakdown of Arsenal's wage bill from 1989-90 as listed in the accounts. It was the last time they provided such detail.

ARSENAL FOOTBALL CLUB LIMITED

NOTES ON FINANCIAL STATEMENTS - 31st MAY 1990 (continued)

c) During the year the following nu directors, received remuneration	evelue	line n	Hoyees	, one	r than	1900	198
in excess of £30,000	, vacint	ing p	eliżión	COULT	ton Hous	,	
£30,001 - £35,000	***			***	•••	4	1
£35,001 - £40,000	***	444	***	***	***	1	3
£45,001 £50,000 £50,001 £55,000	•••	***		***	•••		3
£55,001 - £55,000 £55,001 - £60,000	***	***	***	***	***	1	1
£60,001 - £65,000	141	***	•••	***	***	i	3
£65,001 £70,000		***	***	***	***	5	,
£70,003 £75,000	***	***	•••	•••	***	2	3
£75,001 - £80,000 £80,001 - £85,000	***	***	***	•••	***	1	2
£95,001 - £100,000	***	•••	• •	***	***	1	
£120,001 - £125,000		***	***	***		2	
£140,001 - £145,000				***		ī	
£150,001 — £155,000 £200,001 — £205,000	***	***	***	•••		1	-
£200,001 £205,000 £240,001 £245,000	***	***	***	***		•	1

Back to the current Arsenal, and the search for a first trophy since 2005, Arsenal insist that they are now ready to combat the 'big money' of their main rivals with their own big money. Ivan Gazidis has been saying this with some fervour for some months now; and the summer deal for Ozil did demonstrate that the cash was in fact there to be spent. And I'm sure there is more, certainly tens of millions more for January, if the right players are available.

These 'interim years', the post-Vieira, post-Dein, new stadium and new owner years have, for those and other reasons, contributed to the lack of spending since then.

Finding the right replacements, doing the right deals, staying within comfortable financial limits and coping with the in-fighting of the boardroom have all undoubtedly contributed to lack of 'significant' activity before Ozil.

Not getting Suarez or Rooney or Higuain or Lars Bender or whoever was not lack of money but lack of pre-planning or availability, I would argue.

What about cash? It's been there for some years.

The cash pile at the end of 2012-13 was £153.5m; 11-12 was higher, £153.6m; 10-11 was £160.2m; 09-10 was £127.6m; 08-09 was £99.6m; 07-08 was £93.3m; and 06-07 was £73.9m with £35.6m and £71.6m the two years before.

How much is there to spend?

Tens of millions.

Not all of the £153.5m that was there in May, because around £30m needs to be kept in the debt service reserve account. A chunk of the rest is season ticket income, and I know the AST have put this as high as £65m a year ago, calculating therefore a 'usable' balance of £46m a year ago.

I think Arsenal could safely spend a few tens of millions in January, and as much again and more next summer, even if you err on the side of caution.

But Wenger is cautious; we know that.

The wage bill can soon balloon when you decide to pay £200,000 per week, or £10.4m a year plus national insurance and pension and other costs.

A squad of players, even only 25 of them, costing £11m each per year, is an utterly unfeasible £275m.

That's without dozens of other young pros, a manager, coaching staff and all other employees.

Ridiculous? Don't think there won't be pressures for pay rises once a player or a few are way ahead of the rest.

Until now, Wenger has also been good for equality in the dressing room. I'm sure he still is.

It's been one of the many reasons Arsenal should be thankful for him. Debatably.

Arsenal 1996-97

Most started league XI (and significant others)

TEAM Bergkamp (Hartson) Wright

Merson

Vieira (Parlour) Platt

Winterburn Bould Adams Keown Dixon

Seaman

Cost of XI when bought: £19,390,000 11 players in bold: 321 PL starts (77% of max)

Title winners: 319, 76% of max (29 starts each)

RESULTS

Premier League FA Cup 1 MUFC 75 pts 4R top four 2 NUFC 68 pts League Cup 4R

3 AFC Europe - Uefa Cup 1R 68 pts 4 LFC 68 pts

FINANCE

'Background noise'

AFC income: £27,158,007 (Quote from annual report) £15,278,711 Wages:

Wage % of income 56.26% 'The Bosman ruling has thrown the transfer

market into turmoil and indeed has had a Wage rise in year: £5,216,648 dramatic effect on the spiraling players' wage Wage rise % in year: 51.84% bill ... the need for the club to continue to

produce its own players is ever more essential.'

TRANSFERS

Financial year, between 1 June 1996 and 31 May 1997

PLAYERS IN: £6,000,000 **OUT**: £5,995,000

Accounts say: £9,576,000 cash spent* Accounts say: £5,257,000 cash in

Vieira £3,500,000 **Dickov** £1,000,000 **Anelka** £500,000 McGoldrick £300,000 **Upson** £2,000,000 Hillier £250,000 Garde free Read £35,000

Linighan £110,000 Hartson £3,300,000 Rose £500,000 Morrow £500,000

^{*} Discrepancies: media reports not counting agents fees, previous years add-ons (and imperfect information)

Arsenal 1997-98

Most started league XI (and significant others)

TEAM Wright (Anelka) Bergkamp

> Overmars (Platt) Petit Vieira Parlour

Winterburn Dixon **Bould** (Keown) Adams

Seaman

Cost of XI when bought: £25,440,000 11 players in bold: 327 PL starts (78% of max)

(30 starts each on average of 38)

RESULTS

Premier League 1 AFC 78 pts FA Cup Winners top four

2 MUFC **77 pts** League Cup SF 3 LFC **65 pts** Europe - Uefa Cup 1R

4 CFC **63 pts**

FINANCE 'Background noise'

AFC income: £40.391.000 (Quote from annual report)

£21.883.000 Wages:

Wage % of income 54.18% '[Highbury's] current 38.500 spectator capacity does not remotely meet demand and to do so

Wage rise in year: £6,604,289 we would need a stadium with a capacity of at Wage rise % in year: 43.23% least 50,000. We are looking at a range of options including ... albeit with reluctance,

possibly relocating to another site.'

TRANSFERS

Financial year, between 1 June 1997 and 31 May 1998

PLAYERS IN: £14,800,000 **OUT**: £5,375,000

Accounts say: £12,224,000 cash spent **Accounts say:** £9,414,000

Manninger £500,000 Petit £2,500,000 **Grimandi** £2,500,000 **Boa Morte** £1.750.000 **Overmars** £7,000,000

Wreh £300,000 Mendez £250,000

Merson £4,500,000 Harper £125,000 **Shaw** £250,000 **Selley** £500,000 **Helder** free

Arsenal 1998-99

Most started league XI (and significant others)

TEAM Anelka Bergkamp

Overmars Petit Vieira Parlour (Ljungberg)

Winterburn (Vivas) Keown (Bould) Adams Dixon

Seaman

Cost of XI when bought: £23,050,000 11 players in bold: 352 PL starts (84% of max)

Title winners: 314, 75% of max. (29 starts each)

- Champions League sellouts, Wembley 98-99,

RESULTS

Premier League 1 MUFC 79 pts FA Cup SF top four 2 AFC 78 pts League Cup 4R

3 CFC **75 pts** Europe - CL **Group stage, 3rd**

4 LUFC **67** pts

54.46%

FINANCE 'Background noise'

AFC income: £48,623,000 (Key points from annual report)

Wages: £26,478,000

confirms the view new stadium needed asap.

Wage rise in year: £4,595,000 - In April, Sega replaced JVC (18-yr sponsor). Wage rise % in year: 21% - Wages spiral 'continues to give concern'.

- 'Again we've been able to limit price rises'.

TRANSFERS

Wage % of income

Financial year, between 1 June 1998 and 31 May 1999

PLAYERS IN: £15,900,000 **OUT:** £1,820,000

Accounts say: £8,142,000 cash spent Accounts say: £2,853,000

Grondin £500,000 Ljungberg £3,000,000 Pennant £2,000,000 Kanu £4,500,000 Diawara £2,500,000 Luzhny £1,800,000 Vivas £1,600,000 Wright £500,000 Rankin £1,300,00 Day £20,000

Arsenal 1999-2000

Most started league XI (and significant others)

TEAM Henry Kanu (Bergkamp)

Overmars Petit Vieira Parlour (Ljungberg)

(Grimandi)

Sylvinho (Winterburn) Keown Adams Dixon

Seaman

Cost of XI when bought: £33,700,000 11 players in bold: 277 PL starts (66% of max)

Title winners: 303, 72% of max. (28 starts each)

RESULTS

Premier League 1 MUFC 91 pts FA Cup 4R top four 2 AFC 73 pts League Cup 4R

3 LUFC 69 pts Europe - CL Group

4 LFC **67 pts** - Uefa Cup **Runners-Up**

FINANCE 'Background noise'

AFC income: £61,260,000 (Key points from annual report)

Wages: £33,970,000
Wage % of income 55.45% - Ashburton Grove identified as possible

site for 60,000-seat stadium.

Wage rise in year: £7,492,000 - Win FA Youth Cup and U17 Premier Academy Wage rise % in year: 28.3% - title; optimism over A Cole and other products.

- Cash balances down for second season.

TRANSFERS

Financial year, between 1 June 1999 and 31 May 2000

PLAYERS IN: £22,850,000 **OUT:** £31,030,000

Accounts say: £19,440,000 cash spent Accounts say: £11,932,000

 Malz £650,000
 Diawara £3,000,000

 Sylvinho £4,000,000
 Bould £500,000

 Suker £500,000
 Crowe £1,000,000

 Henry £10,500,000
 Anelka £23,000,000

 Lauren £7,200,000
 Livermore £30,000

 Boa Morte £500,00

Hughes £3,000,000

Arsenal 2000-01

Most started league XI (and significant others)

TEAM Wiltord (Bergkamp) Henry

> **Pires** Vieira **Parlour** Ljungberg

> > (Grimandi)

Sylvinho (Cole) Adams Dixon **Keown**

Seaman

Cost of XI when bought: £41,700,000 11 players in bold: 284 PL starts (68% of max)

Title winners: 292, 70% of max. (27 starts each)

RESULTS

1 MUFC 80 pts Runners-up **Premier League** FA Cup

2 AFC 70 pts League Cup top four 3R

3 LFC **69 pts** QF loss* to Valencia Europe - CL 4 LUFC 68 pts (*Away goals. Valencia lost final on pens)

FINANCE 'Background noise'

AFC income: (Key points from annual report) £62,911,000

£40,651,000 Wages: Wage % of income 64.62% In September 2000, AFC signed a 'strategic

partnership with Granada, who invested £47m for 5% of enlarged share capital & Wage rise in year: £6,681,000 Wage rise % in year: 19.67% 50% of Arsenal Broadband, and agree to

buy 4.99% for £30m, conditional on stadium

TRANSFERS

Financial year, between 1 June 2000 and 31 May 2001

PLAYERS IN: £27,000,000 OUT: £32,700,000

Accounts say: £34,103,000 cash spent Accounts say: £33,130,000

Pires £6,000,000 Wiltord £13,000,000 **Stepanovs** £1,000,000 Danilevicius £1,000,000

Edu £6,000,000

Gray £500,000 Black £500,000 **Bothroyd** £1,000,000 Overmars £25,000,000 Petit £5,000,000 McGovern £50,000 Weston £300.000 Vernazza £350,000

Arsenal 2001-02

Most started league XI (and significant others)

TEAM Henry Wiltord (Bergkamp)

Pires Vieira Parlour Ljungberg

Cole Keown (Adams) Campbell Lauren

Seaman

Cost of XI when bought: £44,500,000 11 players in bold: 288 PL starts (69% of max)

(26 starts each on average)

RESULTS

Premier League 1 AFC 87 pts FA Cup Winners top four 2 LFC 80 pts League Cup 5R

2 LFC **80 pts** League Cup **5R** 3 MUFC **77 pts** Europe - CL **Second group stage**

3 MUFC **77 pts** Europe - CL 4 NUFC **71 pts**

FINANCE 'Background noise'

AFC income: £90,967,000 (Wage leap, driven by Double bonuses)

Wages: £61,453,000 (wage leap, driven by bodble bondses)

Wage % of income 67.56% Wages & Salaries Social security £5.5m up from £3.6m Social security £5.5m up from £3.6m Other pension cost £1.7m up from £855k

Wage rise % in year: 51.17% TOTAL £61.453 up from £41m

TRANSFERS

Tavlaridis £600,000 **K Toure** £150,000 **Inamoto** £3,500,000

Financial year, between 1 June 2001 and 31 May 2002

PLAYERS IN: £26,750,000 OUT: £4,274,000

Accounts say: £19,751,000 cash spent Accounts say: £16,587,000

 Jeffers £8,000,000
 Malz £580,000

 V. Bronckhorst £8,500,000
 Demel £194,000

 Campbell £0
 Sylvinho £3,500,000

 Wright £6,000,000
 Sylvinho £3,500,000

Arsenal 2002-03

Most started league XI (and significant others)

TEAM Henry Wiltord (Bergkamp)

Pires Vieira Gilberto Ljungberg

Cole Keown Campbell Lauren

Seaman

Cost of XI when bought: £49,000,000 11 players in bold: 299 PL starts (72% of max)

Title winners: 312, 75% of max. (28 starts each)

RESULTS

Premier League 1 MUFC 83 pts FA Cup Winners top four 2 AFC 78 pts League Cup 3R

2 AFC 78 pts League Cup 3R 3 NUFC 69 pts Europe - CL Second group stage

4 CFC **67 pts**

FINANCE 'Background noise'

AFC income: £117,831,000 (Key points from annual report)

Wages: £60,569,000

Wage % of income 51.4% - First operating profit (of £0.7m) for football business since need to amortise transfers.

Wage rise in year: £-884,000 - Debt to £44.3m via new stadium project.

Wage rise % in year: -1.44%

- New Nike deal finalised August 2003 to start 1.7.2004 and run until 30.6.2011.

TRANSFERS

Financial year, between 1 June 2002 and 31 May 2003

PLAYERS IN: £6,600,000 **OUT:** £5,710,000

Accounts say: £20,552,000 cash spent Accounts say: £3,790,000

 Cygan £2,100,000
 Manninger £960,000

 G Silva £4,500,000
 Wright £3,500,000

 Sidwell £250,000

Upson £1,000,000

Arsenal 2003-04

Most started league XI (and significant others)

TEAM Bergkamp Henry

> **Pires** Vieira Ljungberg Gilberto

Cole Toure Campbell Lauren

Lehmann

11 players in bold: 347 PL starts (83% of max) Cost of XI when bought: £44,350,000

Those XI started average 32 PL games each

RESULTS

Premier League 1 AFC 90 pts FA Cup

top four 2 CFC 79 **pts** League Cup SF

QF loss to Chelsea 3 MUFC **75 pts** Europe - CL 4 LFC **60 pts**

FINANCE 'Background noise'

AFC income: £156,887,000 (Key points from annual report)

£69.889.000 Wages: Wage % of income 44.55% - Conclusion of funding arrangements for

new stadium include £260m of senior debt Wage rise in year: £9,320,000 and other facilities with RBS / Barclays etc Wage rise % in year: 15.39% - Naming rights search: 'strong interest' from

telecoms, energy, soft drinks, electronics

TRANSFERS

Financial year, between 1 June 2003 and 31 May 2004

PLAYERS IN: £18,000,000 **OUT**: £1,900,000

Accounts say: £16,063,000 cash spent **Accounts say:** £3,875,000

Senderos £2,500,000

Fabregas £0

Lehmann £2,000,000 **Reyes** £10,500,000 **RVP** £2,750,000 **Clichy £250,000**

Volz £500.000 **Thomas** £100.000

V. Bronckhorst £1,300,000

Arsenal 2004-05

Most started league XI (and significant others)

TEAM Bergkamp (RVP) Henry

> **Pires** Vieira Reyes (Ljungberg) **Fabregas**

Cole Toure Campbell Lauren

Lehmann

Cost of XI when bought: £47,350,000 11 players in bold: 312 PL starts (75% of max)

Title winners: 322, 77% of max. (29 starts each)

RESULTS

Premier League 1 CFC **95 pts** FA Cup Winners top four

2 AFC 83 pts League Cup QF 3 MUFC **77 pts**

Europe - CL R16 loss to Bayern 4 EFC **61 pts**

'Background noise' **FINANCE**

AFC income: £138,395,000 (Key points from annual report)

Wages: £66.012.000

Wage % of income - Cover photo of Wenger holding aloft FA Cup. - 'Our strategy of keeping the financing of the Wage rise in year: £-3,877,000

stadium project separate from the funding of the football club has allowed the Club to finish year with available cash of more than £63m'. *

- *This fell to £36m in 2005-06, loans, interest.

TRANSFERS

Wage rise % in year: -5.55%

Financial year, between 1 June 2004 and 31 May 2005

47.7%

PLAYERS IN: £3.500.000 OUT: £2.600.000

Accounts say: £14,598,000 cash spent Accounts say: £5,862,000

Almunia £2,500,000 **Jeffers** £2,600,000

Keown £0 Flamini £0 Eboue £1,000,000 Parlour £0 Kanu £0

Wiltord £0

Arsenal 2005-06

Most started league XI (and significant others)

TEAM Henry (RVP)

Reyes (Hleb)

Pires Fabregas (Flamini) Gilberto Ljungberg

Cygan (Cole) Toure Campbell (Senderos) Lauren (Eboue)

Lehmann

Cost of XI when bought: £45,950,000 11 players in bold: 269 PL starts (64% of max)

Title winners: 308, 74% of max. (28 starts each)

RESULTS

Premier League 1 CFC 91 pts FA Cup 4R top four 2 MUFC 83 pts League Cup SF

3 LFC 82 pts Europe - CL Runners-up to Barca

4 AFC 67 pts

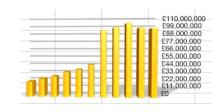
FINANCE

Match-day income, 5 years pre-and post- Emirates

AFC income: £137,237,000 Wages: £82,965,000 Wage % of income 60.45%

Wage rise in year: £16,953,000

Wage rise % in year: 25.68%



TRANSFERS

Financial year, between 1 June 2005 and 31 May 2006

PLAYERS IN: £37,400,000 OUT: £17,350,000

Accounts say: 23,754,000 cash spent Accounts say: £11,961,000

Bendtner £200,000Pennant £500,000Mannone £350,000Vieira £13,700,000Traore £250,000Bentley £1,400,000Hleb £11,200,000Quincy O-A £1,500,000Vela £500,000Taylor £250,000

Diaby £2,000,000 Adebayor £7,000,000 Walcott £9,100,000

Poom £0 NB: In Arsenal's 2004-05 report, it is detail Hleb **Rosicky** £6,800,000 deal could rise to €15m; and Vieira sold for €20m

Arsenal 2006-07

Most started league XI (and significant others)

TEAM RVP (Henry) Adebayor

Rosicky (Flamini) Gilberto Fabregas Hleb (Ljungberg)

Clichy Gallas (Djourou) Toure Eboue (Hoyte)

Lehmann

Cost of XI when bought: £36,650,000 11 players in bold: 296 PL starts (71% of max)

Title winners: 301, 72% of max. (27 starts each)

RESULTS

Premier League 1 MUFC 89 pts FA Cup 5R

top four 2 CFC 83 pts League Cup Runners-up to CFC 3 LFC 68 pts Europe - CL R16 loss to PSV

4 AFC 68 pts

FINANCE 'Background noise'

AFC income: £200,843,000 (Quote from annual report)

Wages: £89.703.000

Wage % of income 44.66% 'Significant funds were available to the

manager during the summer transfer window as evidenced by the cash balance at the end of May of £73.9m but in fact we were able to secure all main targets for ... below [budget]'

'We have two new major shareholders. Their arrival has unfortunately brought some degree of speculation about the future of he club.'

TRANSFERS

Financial year, between 1 June 2006 and 31 May 2007

PLAYERS IN: £6.400.000 OUT: £14.800.000

Accounts say: £21,878,000 cash spent Accounts say: £13,869,000

 Song £1,000,000
 Smith £300,000

 Fabianski £2,000,000
 Stack £0

Stokes £2,000,000 **Lauren** £500,000 **Larsson** £1,000,000 **Muamba** £4,000,000

Arsenal 2007-08

Most started league XI (and significant others)

TEAM Eduardo (RVP) **Adebayor**

> Flamini Rosicky **Fabregas** Hleb (Eboue)

Clichy Gallas (Senderos) Toure Sagna

Almunia

Cost of XI when bought: £41,400,000 11 players in bold: 306 PL starts (73% of max)

Title winners: 322, 77% of max. (29 starts each)

'At the end of May music legend Bruce

RESULTS

Premier League 1 MUFC **87 pts** FA Cup 5R SF top four 2 CFC **85 pts** League Cup

QF loss to Liverpool 3 AFC 83 pts Europe - CL 4 LFC **76 pts**

'Background noise' **FINANCE**

AFC income: £222,970,000 (Quote from annual report)

Wages: £101.302.000

Springsteen played to two nights of sellout £11,599,000 audiences immediately establishing a Wage rise in year: Wage rise % in year: 12.93% reputation for Emirates Stadium as a non-

football entertainment venue.' [Then much further down]

'I am delighted to confirm that E Stanley

Kroenke has accepted the Board's invitation to become a non-exec director of Arsenal.'

TRANSFERS

Wage % of income

Financial year, between 1 June 2007 and 31 May 2008

45.43%

PLAYERS IN: £15,700,000 **OUT:** £33,600,000

Accounts say: £28,027,000 cash spent Accounts say: £32,037,000

Eduardo £7,500,000 **Aliadiere** £2,000,000 **Sagna** £6,000,000 Henry £16,100,000 **L Diarra** £2,000,000 **Ljungberg** £3,000,000 Freeman £200,000 Reyes £6,000,000 Connolly £1,000,000

Diarra £5,500,000

Arsenal 2008-09

Most started league XI (and significant others)

TEAM RVP (Bendtner) Adebayor

Nasri Denilson Fabregas (Diaby) Eboue (Walcott / Song)

Clichy Gallas Toure Sagna

Almunia

Cost of XI when bought: £38,850,000 11 players in bold: 293 PL starts (70% of max)

Title winners: 278, 67% of max. (25 starts each)

RESULTS

Premier League1 MUFC 90 ptsFA CupSFtop four2 LFC 86 ptsLeague CupQF

ur 2 LFC **86 pts** League Cup **QF**3 CFC **83 pts** Europe - CL **SF loss to Man Utd**

4 AFC 72 pts

FINANCE 'Background noise'

AFC income: £313,339,000 (Quote from annual report)

Wages: £103,978,000

Wage % of income 33.18% During the year there were a number of changes in the major shareholdings in the

Wage rise in year: £2,676,000 Group with both KSE and R&W taking their

Wage rise % in year: **2.64**% stakes beyond the 25% level.

'The board continues to have a regular dialogue

with each of the Group's major shareholders and in recent months [up to Sep 2009] this dialogue has prompted an analysis around the question of fundraising through a rights issue ... it distills down to a decision about whether it is appropriate to raise money from shareholders to purchase registrations ... This is not something Arsenal have done in its history and it would be at odds with out ethos of ... self-sustaining ... Although transfer activity [in summer 2009] was limited I can assure fans this reflected [Wenger's wishes] rather than any necessity or financial constraint.'

TRANSFERS

Financial year, between 1 June 2008 and 31 May 2009

PLAYERS IN: £36.550.000 OUT: £15.800.000

Accounts say: £35,398,000 cash spent Accounts say: £23,063,000

 Ramsey £5,000,000
 Flamini £0

 Nasri £15,800,000
 Hleb £11,800,000

 Silvestre £750,000
 G Silva £1,000,000

 Arshavin £15,000,000
 Hoyte £3,000,000

Arsenal 2009-10

Most started league XI (and significant others)

TEAM Nasri (Walcott) Eduardo (Bendtner / RVP)

Arshavin

Diaby (Denilson) Fabregas Song

Clichy Vermaelen Gallas Sagna (Eboue)

Almunia

Cost of XI when bought: £60,050,000 11 players in bold: 279 PL starts (67% of max)

Title winners: 314, 75% of max (29 starts each)

RESULTS

Premier League 1 CFC **86 pts** FA Cup 4R top four

2 MUFC **85 pts** League Cup 5R QF loss to Barca Europe - CL 3 AFC 75 pts

4 THFC **70 pts**

'Background noise' **FINANCE**

AFC income: (Quote from annual report) £379,856,000

Wages: £110.733,000

Wage % of income **29.15**% 'Not only does Arsene analyse and work within his player budget, but he understands

when to extract value - witness these 2009/10 Wage rise in year: £6.755.000 accounts where profits were boosted by some Wage rise % in year: 6.5%

£38m from the sales of players who were no

longer central to his future plans.'

TRANSFERS

Financial year, between 1 June 2009 and 31 May 2010

PLAYERS IN: £10,000,000 **OUT**: £41,000,000

Accounts say: £29,940,000 cash spent Accounts say: £45,843,000

Adebayor £25,000,000 Vermaelen £10,000,000

K Toure £16,000,000

Campbell £0 Chamakh £0

Arsenal 2010-11

Most started league XI (and significant others)

TEAM RVP (Chamakh)

> Nasri **Arshavin** (Walcott) **Fabregas**

> > Wilshere Song

Clichy Koscielny (Djourou) Squillaci Sagna

Szczesny (Fabianski)

Cost of XI when bought: £54,500,000 11 players in bold: 286 PL starts (68% of max)

Title winners: 285, 68% of max (26 starts each)

RESULTS

Premier League 1 MUFC 80 pts FA Cup

top four 2 CFC **71 pts** League Cup R-up to Birmingham

R16 loss to Barca Europe - CL 3 MCFC **71 pts** 4 AFC 68 pts

'Background noise' **FINANCE**

AFC income: £255,692,000 (Quote from annual report)

Wages: £124,401,000

know Stan well during his three years as a £13.668.000 fellow board member and we are confident Wage rise in year:

Wage rise % in year: 12.34% he is the appropriate custodian to support the

club through the next stage of its evolution.'

'[After KSE owns 66.8%] We have all grown to

TRANSFERS

Wage % of income

Financial year, between 1 June 2010 and 31 May 2011

48.65%

PLAYERS IN: £13,700,000 **OUT:** £6,800,000

Accounts say: £28,561,000 cash spent Accounts say: £27,033,000

Koscielny £9,700,000 Eduardo £6,000,000

Squillaci £4,000,000 Nortveit £800,000

Arsenal 2011-12

Most started league XI (and significant others)

TEAM

RVP (Gervinho)

Rosicky Arteta Ramsey Walcott

Song

Gibbs Vermaelen (Mertesacker) Koscielny Sagna

Szczesny

Cost of XI when bought: £60,350,000 11 players in bold: 312 PL starts (75% of max)

Title winners: 320, 77% of max. (29 starts each)

RESULTS

Premier League 1 MCFC 89 pts FA Cup 5R top four 2 MUFC 89 pts League Cup QF

3 AFC 70 pts Europe - CL R16 loss to Milan

4 THFC 69 pts

FINANCE 'Background noise'

AFC income: £243,013,000 (Quote from annual report)

Wages: £143,448,000

Wage % of income 59.03% 'Everyone on the Board is firmly committed

to our self-financing approach and it is one Wage rise in year: £19,047,000 we will continue to pursue. We remain

Wage rise % in year: 15.31% convinced it is in the best interests of Arsenal

in both the short and long term.'

TRANSFERS

Mertesacker £8,000,000

Financial year, between 1 June 2011 and 31 May 2012

PLAYERS IN: £51,420,000 OUT: £68,900,000

Accounts say: £57,406,000 cash spent **Accounts say:** £55,621,000

 Jenkinson £1,000,000
 Clichy £7,000,000

 Gervinho £10,500,000
 JET £1,100,000

 AOC £12,000,000
 Fabregas £30,000,000

 J Campbell £900,000
 Eboue £3,000,000

 Park £1,800,000*
 Nasri £25,000,000

 Arteta £10,000,000
 Traore £1,500,000

 Santos £6,800,000
 Sunu £1,300,000

Eisfeld £420,000 *an impairment write-down later suggested

Park cost as much as £5.5m

Arsenal 2012-13

Most started league XI (and significant others)

Podolski (Giroud) **TEAM**

> Cazorla Walcott Wilshere

> > **Ramsey** Arteta

Vermaelen Gibbs Mertesacker (Koscielny)Sagna

Szczesny

Cost of XI when bought: £74,100,000 11 players in bold: 292 PL starts (70% of max)

Title winners: 287, 69% of max. (26 starts each)

RESULTS

Premier League 1 MUFC 89 pts FA Cup 5R 2 MCFC **78 pts** top four League Cup QF

3 CFC **75 pts** Europe - CL R16 loss to Bayern

4 AFC 73 pts

'Background noise' **FINANCE**

AFC income: £280,374,000 (Quote from annual report)

Wages: £154,490,000

Wage % of income 55.10% 'I know the Ozil signing has given everyone

who loves Arsenal a big lift but it should not be forgotten that we already have a young Wage rise in year: £11,042,000 Wage rise % in year: 7.7% and talented squad. It is also appropriate

to reiterate that the money (cont. below...)

TRANSFERS

Financial year, between 1 June 2012 and 31 May 2013

PLAYERS IN: £47,500,000 OUT: £47,000,000

Accounts say: £39,126,000 Accounts say: £65,041,000 cash spent

Giroud £13.000.000 Bartley £1,000,000 **Vela** £5,000,000 Podolski £11,000,000 **Cazorla** £15,000,000 **RVP** £25,000,000 Monreal £8,500,000 **Song** £15,000,000 Lansbury £1,000,000

Arsenal 2013-14

Most started league XI (and significant others)

TEAM Giroud

Wilshere Ozil Walcott (Cazorla)

Ramsey Flamini

Gibbs Koscielny Mertesacker Sagna (Jenkinson)

Szczesny

Cost of XI when bought: £93,300,000 11 players in bold: 72 PL starts (82% of max)

RESULTS (up to and including Saturday 19 October 2013)

Premier League 1 AFC 19 pts FA Cup TBC

top four 2 CFC 17 pts League Cup 4R at least

3 LFC 17 pts Europe - CL TBC 4 MCFC 16 pts

FINANCE 'Background noise'

AFC income: TBC (Continued quote from 2012-13 report)

Wages: TBC
Wage % of income TBC '... we generate across the business is

always available to our manager, Arsene
Wage rise in year: TBC Wenger, and that he quite properly makes

Wage rise in year: TBC

Wenger, and that he quite properly makes
the decisions regarding how to invest those
funds based on his extensive football

knowledge, experience and judgement.' Sir Chips Keswick, 23 September 2013

TRANSFERS

Financial year, between 1 June 2013 and 31 May 2014

PLAYERS IN: £42,500,000 OUT: £10,500,000

Accounts say: Post balance sheet events, ie: since 1 June 2013 have included the sale and purchase of several players with the net payment for them being £34.3m.

purchase of several players with the net payment for them being £34.5m.

 Sanogo Free
 Gervinho £8,000,000

 Flamini Free
 Chamakh £1,000,000

 Ozil £42,500,000
 Mannone £1,500,000

Santos Nominal

Denlison, Arshavin Free (released)